



Iatric Systems

Magic and Client/Server Products and Services - NPR Report Writing



Updates! **An E-Newsletter from Iatric Systems**

September 2001

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Joel's MUSEings

Recently I attended a non-MUSE meeting of Meditech users in Wisconsin. The WIMUG (Wisconsin Meditech Users Group) show is run by Pat Malloy of Ministry Corporation and was attended by about 250 users and vendors. When I asked many of the users if they were going to the MUSE Region 3/4 show in Louisville they said no. I think this highlights the issue of regional MUSE show locations. The purpose of regional shows, in my opinion, is to allow more users to participate in MUSE activities because the shows are more conveniently located and less expensive to attend. The current trend of combining regional shows is a bad one for the users. The shows are inconvenient for many and almost as expensive as the International show to attend. In the past, Meditech was hesitant to allow MUSE to establish more regions but now that Meditech is gone, the MUSE board needs to consider the whole regional layout. I think this is a key to MUSE's future. For example, I believe that there are more Meditech hospitals east of Ontario than west of Ontario yet the hospitals west of Ontario are in a separate region. Many users from the Canadian Maritimes have told me it costs them more to fly to Toronto than to Orlando or Miami (sites of past and future International MUSE conferences). They clearly, at least to me, should be in their own region. MUSE Executive Director, Alan Sherbinin, has told me that the MUSE board will be considering the question at their next board meeting. I encourage all of you to express your opinions on the subject to Alan and/or the board. You can find their email addresses at www.museweb.org.

Having said all the above, I still want to encourage everyone to attend their upcoming regional MUSE shows. Iatric Systems is committed to MUSE. We offered International MUSE show attendees discounts on our new Visual Flowsheet product last spring. Development of our new DG Handheld replacement, PalmCare, including wireless, has been completed. We intend to offer regional MUSE attendees a special discount price on PalmCare, so now you have to attend. I hope other vendors will follow our lead. See you at MUSE!

PalmCare Released for Beta Testing

At this year's International MUSE Conference, we gave everyone a glimpse of one of our most exciting new products. For those that missed the excitement, let us introduce you to **PalmCare**. PalmCare has been designed, initially, to replace all of the functionality (documentation of nursing interventions, etc.) available via the DG handhelds, which are no longer being sold or supported. PalmCare utilizes the Palm OS and operates on popular hand held devices such as Palm and Handspring Visors. (Check out www.palm.com or www.handspring.com)

At International MUSE, we stated we would be delivering the software for beta testing in late summer. Well, we are proud to announce that we have reached our goal. PalmCare was installed in our first beta site in late August, and we are looking forward to user testing and feedback.

Full release is expected prior to the new year. In an effort to meet our goals of supporting and encouraging MUSE attendance, introductory pricing will be made available to regional MUSE attendees through January of 2002. Please stop by our booth to view a video and try out one of our Palm devices. Need more information now? Just reply to this Newsletter and we would be happy to provide you additional literature and a PC video.

Iatric Facts - How experienced are we?

It is hard to place a value on experience. Experience brings skills and knowledge that often cannot be taught easily to employees. Experience provides a greater level of understanding of issues, as well as efficiencies in solving them. We always knew we hired experienced people, but we thought it might be fun to survey our employees and share our experience level with you.

Average Employee Experience with Magic Programming and/or Report Writing: **10.7 Years**

Average Number of years worked in a hospital before Iatric Systems: **8.9 Years**

Employees with most years experience with Magic Programming and/or Report Writing: **Joel Berman and Pat Mullen**

Employees with most years worked in a hospital before Iatric Systems: **Chuck Waterbury and Nancy Patmont**

At Iatric Systems, we use our experience to provide you with practical, efficient, and cost-effective products and services.

New Discharge Medication Instructions (DMI) Product

Iatric Systems' new Discharge Medication Instructions (DMI) product allows physicians and other staff to easily view, modify, and print a patient's medications at time of discharge.

Accessed through PCI, medications can be viewed in detail and/or modified, additional medications can be "added" (without affecting the MEDITECH Pharmacy application), and the medication list can be printed. Drug monographs can also be automatically printed for each of the medications listed on this DMI screen. This product uses Customer Defined Screens and NPR Reports to provide a great deal of flexibility in system design.

DMI development is in its final stages, and we are currently looking for additional beta sites. DMI will be debuting at this year's regional MUSE conferences. Please stop by our booth to take a look. Iatric Systems will be providing a significant introductory pricing discount to MUSE attendees. For more information, visit our web site at www.iatricsys.com. Click on Products -

Magic Products - Discharge Medication Instructions.

NPR Tips - Quick Fee Scheduled Pricing for Billing Procedures

Often times we will write reports that require a procedure price to be included. When using a procedure price in patient reports, it can be advantageous to consider Effective Date and Fee Schedule when deriving the price. Here is a simple Meditech program that will allow you to get a fee scheduled price without the extra programming.

```
%BAR.PROC.get.price(A,B,C)
```

A = BAR.PROC.mnemonic (Procedure Mnemonic from Billing Procedure Dictionary)

B = service date to be used

C = Fee Schedule (if nil, standard pricing will be used.)

This program will return Q(price, prof comp \$, prof comp %).

Have a report in OE or Lab and you want a fee scheduled price? Try calling a billing fragment and pass over the billing procedure and patient urn. Once in your BAR.PAT fragment report, you could do the following in an LC, ECB, or Macro:

```
%BAR.PROC.get.price(/R.FRAG.ARG.PROC,@.today,@fee.schedule)#0P^/R.FRAG.VAL["PRICE"]
```

Host a Rules/Attribute Class

Now that the summer vacation months are coming to an end, Iatric Systems will be continuing our **Rules Class Series** in different regions of the country. Previous classes in Boston, Chicago, Ohio and Texas have received very positive feedback. A full day of training is provided in each of the following areas: Order Entry, Laboratory, Pharmacy, and Attributes! Classes focus on all Rule/Attribute writing concepts from Beginner to Advanced. There is a heavy emphasis on class discussion and practical workshops using examples from class participants.

Would you like to be a host site for a Rules Class Series? Here are some of the benefits of hosting a class.

- Guaranteed one free seat for each day of training (Savings of \$275/day)
- You don't have to travel to attend a quality training class
- Iatric Systems handles all billing
- Opportunity to network with your peers in a familiar setting

If you would like to consider hosting a class, or if you would like to be notified of any planned classes in your area, just reply to this email and one of our trainers will contact you.

Subscribing/Contacting Us

If this Newsletter has been forwarded to you and you would like to subscribe to future Iatric Newsletters, please visit our web site at www.iatricsys.com. Simply click on the "Signup for our Monthly Newsletter" button.

You may always reply to this Newsletter with questions or comments. However, if you would like to contact someone directly, please feel free to contact one of the names listed below.

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