



# ***Iatric Systems***

*Magic and Client/Server Products and Services - NPR Report Writing*

## **Updates! An E-Newsletter from Iatric Systems**

### **October 2002**

#### **In this issue:**

Recently, one of our long time customers asked us if we could provide an update on the status of Iatric Systems as a company. Given our significant growth over the past few years, we felt that this was a good time to provide such an update. Therefore, this month we are going to depart slightly from our standard newsletter format in hopes that we can provide you with some interesting and valuable information about our company. Don't worry, we are still going to keep it short, simple, and an NPR Tip is still included.

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#### **History**

Iatric Systems was founded in 1990 by Joel Berman. The company initially offered custom report writing and programming services to the Meditech marketplace. Through these services, Iatric Systems earned a reputation as a leader in Magic programming and Meditech systems integration. By 1996, interfaces and software applications complementary to the Meditech HCIS were added to the company's list of offerings.

#### **Mission**

Iatric Systems prides itself in providing innovative solutions to the Meditech marketplace at an

affordable price and backing them with exceptional customer service. All of our products and services - from our library of NPR reports to software applications such as Visual Flowsheet, PalmCare and Forms Online - have been the direct results of customer feedback and demand. Iatric Systems is committed to helping hospitals leverage their Meditech investment.

## Growth

By staying true to our mission, Iatric Systems has experienced significant and steady growth. Over the past 5 years, we have grown revenue and staff nearly 500%. Growth for this year is projected to be 60-70% alone. Call us old-fashioned, but this growth has been sustained through operational revenue and has not been leveraged through 3rd party financing or mergers. Iatric Systems continues to be a financially stable organization free from influence of outside investors.

## Management

As Owner and President, Joel Berman still remains the primary "public voice" of Iatric Systems. However, a management team also exists to focus and lead specific business units within Iatric Systems. These managers bring a wide array of business, healthcare, and technical skills to our company. Each has over 10 years experience in the Meditech marketplace and most have been with Iatric Systems for 5 years or more. This team includes:

Frank Fortner, Application Development  
Ken Hoffman, Interfaces and Integration  
John Danahey, Sales and Application Support  
Joe Cocuzzo, NPR Services

## Staff

Iatric Systems remains focused on hiring highly qualified and experienced staff. In a survey of our staff performed last year, the average employee had 10.7 years of Magic Programming experience and had worked in a hospital setting for 8.9 years. Most importantly, it is each individual employee's commitment to customer service that has promoted our continued success and growth in the Meditech marketplace.

## The Future

Our goal for the future is to stay true to our mission and our history. Iatric Systems will continue to focus on providing products and services designed to improve your Meditech Systems, at a reasonable price. In the near future, we will be announcing new partnerships designed to integrate a wider array of software solutions into the Meditech HCIS. Internally, we have made a large investment in a new CRM solution that will allow us to better track and follow up on your requests. In 2003, we will be rolling out the Online Support Tracking System that will allow customers to submit and track Support Tickets through the Web. It is our goal to continue our growth patterns by expanding our customer base one hospital at a time, by providing quality products and backing them with quality customer service.

If you have any questions or feedback regarding Iatric Systems, please do not hesitate to contact us by replying to this newsletter or by contacting us directly via the methods listed at the end of this newsletter.

## NPR Tips: Radiology Report Text Printing

The standard RADRW program `RADRW.REPORT.print.report.lines(A)` will print report text if you

use the \$T RAD editor. Unfortunately, it does not work for a RAD site that uses the MIS editor. Also, the standard printing program sends the entire report body to the printer, making it difficult to create an NPR report that finds all reports which contain a particular word or phrase, even if you use the \$T editor and can print the report.

Since RAD reports are kept in individual files, to print (or search) the text of a report, you need to open a prefix to the file, then loop through the file and print or search the report lines, then restore the prefix to its previous state.

The code to print the body text of a RAD report looks like this:

```
A^REPORT,
".LL"^XXX,
"ABC"^ZZ,
IF{ZZ%OP(*S,:RAD.RPT[REPORT])^p'="BC"="C"!p;
  p="BC" @PRINT.SAF;
  p="C" @PRINT.RAF},
C(*U);

PRINT.RAF
DO{+(*RAD.TEXT[REPORT]T[LN],DATA)^LN @NEW.PAGE.IF.NEEDED,
  I(DATA)N^!,@DEC.LINE}

PRINT.SAF
DO{+* @NEW.PAGE.IF.NEEDED,
  I(IF{*^x#OP=D(1) x|1;x})N^!}

NEW.PAGE.IF.NEEDED
IF{@.lines.left<1 %[@.new.page.pgm](0)}

DEC.LINE
/[XXX]-1^/[XXX]
```

Build a page header in your RADRW report and you will get the header at the top of every page printed. An example report has been posted in our report library. Use the 4.8 version, not the older 4.7 one, which does not pass the 4.8 syntax checker.

If you wanted to search report text for a string, you could adapt this macro to use the L or locate function to check each report line for the string you are seeking.

### Subscribing/Contacting Us

If this Newsletter has been forwarded to you and you would like to subscribe to future Iatric Newsletters, please visit our web site at [www.iatricsys.com](http://www.iatricsys.com). Simply click on the "Signup for our Monthly Newsletter" button.

You may always reply to this Newsletter with questions or comments. However, if you would like to contact someone directly, please feel free to phone or email one of the names listed below.

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