

**Iatric Systems***Magic and Client/Server Products and Services - NPR Report Writing*

Updates! **An E-Newsletter from Iatric Systems**

August 2001

Welcome to Iatric Systems' new Electronic Newsletter. Over the past several months, many of our current and prospective customers have asked us to provide a more effective means for updating them about our current and future products and services. In response to these requests, we are proud to introduce our new "Updates!" Newsletter.

Our goal is to provide you with a newsletter that will be both informative and educational. We will inform you of our current products, new enhancements and ring releases of existing products, as well as future products in development. In keeping with an Iatric tradition, we will also provide educational columns for NPR Report Writing, Attributes, Rules, and anything else Magic related. You will even find a section called "Iatric Systems Answers Back," where we will respond to your questions. Don't worry, we won't stop responding to the Meditech-L as well.

At Iatric Systems, we value your email space. We are only delivering this newsletter to current customers, to those who have inquired about Iatric products and services, and through accepted mailing lists. We have taken great care to choose an "Opt-in" Newsletter service for future subscribers. If you do not want to receive this newsletter, you may simply click on the link at the bottom of the newsletter to unsubscribe. You may also reply to this email and we will perform the unsubscribe function for you. On the other hand, if you know someone who may benefit from our newsletter, please feel free to forward your copy, or you may send them to www.iatricsys.com in order to subscribe.

As always, your continual feedback about this newsletter and our products and services, is always welcome. Now let's get started!

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Joel's MUSEings

Hi Everyone. As all of you know, the recent International MUSE conference was the first MUSE conference ever held where Meditech didn't participate. The MUSE board, vendors and users all went into the show wondering if it would work without Meditech. Would MIX mean the end of MUSE? The answer was a clear NO. Yes attendance was down by about 25%. Some of you took a wait and see approach. The show, however, was a resounding success. Users came to the show and were still able to swap war stories and clever solutions. The education sessions were well attended. Yes Meditech's presence would have made the show better but some things were better without Meditech. Without Big Brother looking over the board's shoulders, vendors were free to put on sessions about products. Vendors didn't need to put on phony education sessions to inform users about all the neat stuff they (we) were up to. At one peer group, the users had a question about a vendor's product, so they just ran out to the floor, grabbed the vendor and got their questions answered. I chaired a good session on the three Data Repository solutions from Meditech, MSM and TSG. People generally felt the discussion was freer and more open.

From an Iatric point of view, the International show was our best show so far. People told us (blush blush), that our new Visual Flowsheet (VFS) and PalmCare products were the hit of the show. We are still following up with many of you on products you found interesting. I believe that VFS is the fastest selling, most successful product ever introduced by a third party vendor into the Meditech market. We closed 25 contracts for the product in our first real month of sales. Thank you everyone for stopping by our booth and for your interest in our products. Stay tuned...

As we approach the fall regional conference season, what's expected? First Meditech has said they won't attend the fall shows. However they did attend the first regional show in the UK. Meditech kept a fairly low profile there but Steve Koretz lead the Meditech delegation. Its my understanding that Meditech had to renew their MUSE membership in order to attend the MUSE UK conference. I generally expect to see better attendance this year at the regional shows. I hope that many of you who skipped the big show will attend your regional conference. After you see some of the changes, you may want to think about planning for next year's show in Miami Beach. We already have a deposit down on our booth space. When will Meditech see the error of their ways and come back? I predict 2003 back in Anaheim!

Event Notification System (ENS) - Release 2.4 Now Available!

Iatric Systems has added a number of great new features to the Event Notification System suite of applications.

Scheduled Caretaker Events allows for more flexible space monitoring on your machines. ENS can be configured to check all machines at regular intervals. An electronic page can then be sent to a Systems Technician if free space falls below a set limit, or if consumption is particularly high during a time period.

Query Notification now works for all NON-Patient Databases. You may now use ENS with ANY Customer Defined Query in any module! Use this to send OE Work Order details to a particular department via email or print an NPR Report Fragment for a Return PO.

Additional ADT module capabilities added. Provide notifications if a patient has an existing PRE account or if there is already an active account with the same day of service. Keep in mind that **ENS** and **Forms Online** can be teamed up to print customized face sheets when patients are admitted to specialty areas!

ENS is now also fully compatible with Meditech's 4.8 Ring Release.

We will be contacting all of our ENS customers to schedule an update to this most recent

version.

Iatric Facts - What's in a name?

How was our company name of Iatric Systems derived? Those of you with a penchant for medical terminology, probably already know the answer. For the rest, www.m-w.com defines *Iatric* as "of or relating to (such) medical treatment or healing." (Pediatric, Geriatric, etc.)

Iatric Systems Answers Back

"Iatric Systems Answers Back" will typically be dedicated to specific questions received from our readers. However, since this is the first issue, we thought we would answer a question that we often receive about our Medical Necessity product.

What is Iatric Systems' relationship with Info-X?

Info-X and Iatric Systems have had a strategic partnership for over 3 years. During this time, Info-X has been providing LMRP (Local Medical Review Policy) data services to Iatric Systems' *Medical Necessity Ordermate* customers. By contracting for Info-X's data services, Iatric customers can avoid the tedious process of manually entering and updating the volumes of CPT/ICD-9 combinations published by their Fiscal Intermediary and Carrier. Through this arrangement, Info-X sends a data file via email to the customer at regular intervals. The customer then utilizes the Iatric LMRP Upload Interface to populate the Iatric Compliance Table Dictionary. Iatric customers interested in Info-X's data services are encouraged to contact Tom Visotsky, Director of Sales at Info-X, Inc. Tom can be reached at 1-800-299-1091 ext 12 or tvisotsky@info-x-inc.com.

Do you have a question we can help answer? If so, simply reply to this email (marketing@iatricsys.com), and we will do our best to answer your question in a future issue of Updates!

NPR Tips - Calling Lab and Pharmacy Fragments

If you have a LAB or PHA report fragment and the user running the report has access to more than one LAB or PHA site, the user will be prompted for the SITE the first time the report links over to the LAB or PHA module. If you are spooling, the prompt won't get answered and you won't get any data from your fragment.

The solution should be to have the LAB and PHA toolbox sign on programs recognize the difference between a user signing on and a report fragment opening the database, and have a mechanism to pass the SITE as an argument or in the temp file. Unfortunately, this is not the case. Instead, you need to put the appropriate values in the temporary file as if the user has already signed into Meditech and answered the site prompt. As an added bonus, the copyright notice and the unverified orders warning will also be suppressed.

The only problem with setting the flag and putting the site in the temp file, is that the syntax checker won't let you write to /. (slash dot). To get around this, you put the string containing the dot in a variable (XXX in the example below) and then put the data into /[XXX].

How to suppress the LAB site prompt:

```
".LAB.DONT.ASK.SITE"^XXX,  
1^[XXX],
```

".LAB.SITE" ^XXX,
 "MAIN" ^/[XXX]

How to suppress the PHA site prompt

".PHA.DONT.ASK.SITE" ^XXX,
 1 ^/[XXX],
 ".PHA.SITE" ^XXX,
 "MAIN" ^/[XXX]

This has to happen before calling the LAB or PHA fragment.

NPR Class Schedule

We currently have many additional classes being scheduled at this time. An updated Class schedule can always be found by visiting our web site at www.iatricsys.com. Click on Services - Class Schedule.

From/Thru	Client/Location	Class	System	Status	Contact	Instructor
8/20/01 - 8/21/01	Maryland General Hospital Baltimore,MD	NPR Beg/Int	Magic	Closed		Chuck Waterbury
8/21/01 - 8/22/01	Lake Regional Health System Osage Beach, MO	NPR Inter/Fragments	Magic	Closed		John Danahey
8/23/01 - 8/23/01	Lake Regional Health System Osage Beach, MO	NPR Rules	Magic	Closed		John Danahey
8/27/01 - 8/28/01	Arkansas Childrens Hospital Little Rock, AK	NPR Beginner/Int.	Magic	Closed	OBriantDL@archildrens.org	Frank Fortner
8/29/01 - 8/30/01	Arkansas Childrens Hospital Little Rock, AK	NPR Advanced	Magic	Closed	OBriantDL@archildrens.org	Frank Fortner
9/24/01 - 9/25/01	St. Josephs Hospital Bryan, Texas	NPR Beg/Int	Magic	Closed		Joe Cocuzzo
9/24/01 - 9/26/01	Fraser Valley Health Region Chilliwack, BC	NPR Beg/Int	C/S	Open	Ann.Conway@fvhr.org	Joel Berman
9/26/01 - 9/27/01	St. Josephs Hospital Bryan, Texas	NPR Int/Adv	Magic	Open	jdischer@mail.st-joseph.org	Joe Cocuzzo
10/23/01 - 10/25/01	HCA Information Technology and Services Nashville,TN	NPR Advanced	Magic	Open	george.elkins@HCAHealthcare.com	Joe Cocuzzo

* Open - Class is open to other students from other hospitals
 Closed - Class is closed and unavailable for students from other hospitals
 C/S - Meditech Client/Server Site

Your Opinion Counts

Now that you have had time to read through our newsletter, we would love to hear your opinions. Did you find the content valuable? What other topics would you like included in future newsletters? Sending feedback is easy, just click on Reply and send us your comments.

You need not restrict your opinions to the newsletter. Has an Iatric product helped to resolve a problem in your organization? Have you received quality service from an Iatric Consultant?

Please feel free to share your experiences with our products and services. We encourage you to express your concerns as well. We value the opportunity to respond to your concerns, so that we may continue to improve our products and services.

Listed below are additional ways for you to contact us:

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