

## PHYSICIAN OFFICE INTEGRATION

Share MEDITECH HCIS Data with Physicians' EMR Systems



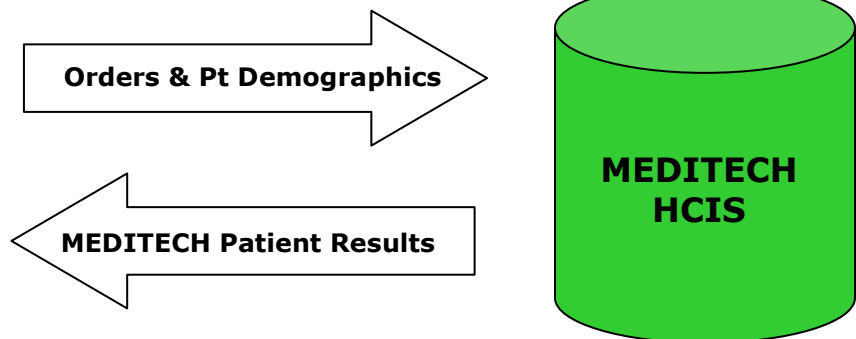
***"Physicians wanted the same features that independent labs were offering them – the ability to pass laboratory results directly into the physician offices' EMR software. With POI, we can do this and so much more. Physician satisfaction has already improved, and we feel that this is a significant step for us in becoming the provider of choice in our community."***

Kay Down, Union Hospital  
Elkton, MD

**Physician Office Integration (POI)** was developed to share a hospital's MEDITECH data with physicians' Electronic Medical Record (EMR) systems. With POI, you can pass lab results, radiology reports and other patient information to EMR software systems. As an optional component, users can place orders in MEDITECH directly from those EMR systems.

Our physician office integration approach is unique in that it is scalable, secure, and low-cost. You pay just once for the HL7 data feed (from MEDITECH to POI). When you decide to add new practices to your network, simply add another connection for a minimal cost. Iatric Systems, well known for its expertise in systems integration, has been successful in interfacing with over 400 different vendor software systems. POI also can operate and be licensed in an ASP model, where all data is routed through Iatric Systems' Data Center. Our ASP model moves the vast majority of workload from hospital IT staff to Iatric Systems staff.

For physician offices without an EMR system, we offer two options – Results on Demand, and MDAccess. Results on Demand allows physicians to view and print results real-time via a web-based viewer, or schedule reports for automatic printing. MDAccess is a comprehensive results portal solution that enables physicians to view, trend and print patient results, as well as track patients, mark results for follow-up and place additional orders.



### Key Advantages Include:

- ✓ Improved physician satisfaction
- ✓ Competitive advantage over commercial labs
- ✓ Ability to work with virtually any EMR system
- ✓ Scalability
- ✓ Secure data transfer
- ✓ MEDITECH order entry from EMR system (optional)
- ✓ Results on Demand (optional)

For more information on **POI** or any other Iatric Systems products or services, please contact us using the information below.